

S.No. 1169

12UENS03

(For the candidates admitted from 2012 – 2013 onwards)

B.A. DEGREE EXAMINATION, NOVEMBER 2017.

Third Semester

English

PERSONALITY DEVELOPMENT

Time : Three hours

Maximum : 75 marks

SECTION A — (10 × 2 = 20 marks)

Answer the following questions in about 30 words each.

1. Define Personality.
2. What is the value of a good personality?
3. Why do we need to get motivated?
4. Write any two steps to turn a dream into reality.
5. Why should one choose words carefully?
6. List any four benefits of a Positive Attitude.
7. What is TQL?

8. Define Problem solving.

9. What is a positive conflict?

10. Define negotiation.

SECTION B — (5 × 5 = 25 marks)

Answer the following questions in about
100 words each.

11. (a) How important is education in deciding one's
personality?

Or

(b) How can one recognize the social value of
personality?

12. (a) What are the behaviour patterns of a person
with poor self-esteem?

Or

(b) Why don't more people set goals?

13. (a) List the factors that determine your attitude.

Or

(b) Write a short note on Confidence.

14. (a) Define the theories of becoming a leader.

Or

(b) Write briefly about problem solving.

15. (a) What is conflict management?

Or

(b) What are the common negotiation skills?

SECTION C — (3 × 10 = 30 marks)

Answer any THREE of the following questions in about
200 words each.

16. Explain the theories of Personality.

17. Write in detail about the need for Goal Setting.

18. How can we develop our aptitude for success?

19. Explain in detail about the causes for poor
Problem Solving.

20. Write about Emotional Intelligence.