(For the candidates admitted from 2012-2013 onwards)

B.B.A. DEGREE EXAMINATION, NOVEMBER 2017.

Third Semester

BUSINESS ECONOMICS

Time: Three hours Maximum: 75 marks

SECTION A — $(10 \times 2 = 20 \text{ marks})$

Answer ALL questions.

- I. What is Business Economics?
- 2. What are the objectives of the business firms?
- 3. List out the advantages of demand forecasting.
- 4. What is Business Cycle?
- 5. What is meant by Cost Control?
- 6. What is MR?
- 7. What do you mean by Price Discrimination?
- 8. What is Oligopoly?

- 9. Give the meaning of Economic Profit.
- 10. What are Public Utilities?

SECTION B — $(5 \times 5 = 25 \text{ marks})$

Answer ALL questions.

11. (a) Discuss the scope of Business Economics.

Or

- (b) Indicate the different economic concepts that are used in business decisions.
- 12. (a) Why does the demand curve slope downwards?

Or

- (b) Enumerate the different phases of business cycle.
- 13. (a) How would you draw average and marginal revenue curves for different markets?

Or

(b) Differentiate between short-run and long-run cost curves.

14. (a) Distinguish between Perfect Competition and Monolopy.

Or

- (b) Explain the various defects of monopolistic competition.
- 15. (a) Discuss the functions of Profit.

Or

(b) Describe the various theories of profit.

SECTION C — $(3 \times 10 = 30 \text{ marks})$

Answer any THREE questions.

- 16. Explain the role and responsibilities of a business economists in the present complex business environment.
- 17. Analyze the factors which determine elasticity of demand.
- 18. Enumerate the usefulness of Break even analysis to the management of the firm.
- 19. How is price determined under Monopoly?
- 20. Briefly explain different pricing methods in public utility.

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